



Modernising access to virtualized systems

Staff at Kloska Group gain access to their Citrix environment in 40 seconds with thin clients that are 40 percent easier to manage than other endpoints



Wholesale

Germany

Business needs

Kloska Group looked to transform its workplace environment by upgrading its Citrix infrastructure and standardising its thin-client upgrading a solution from a vendor to Windows Embedded Standard 7 and tailor it to the application requirements.

Solutions at a glance

- [Cloud Client-Computing](#)

Business results

- 90% more energy efficient than PCs
- Plug-and-play technology significantly simplifies rollout
- 4 years of additional working life over traditional PCs
- Enhances productivity with dual-monitor support

40%

easier to manage with Wyse Device Manager



66.6%

faster access to Citrix environment



Kloska Group in Germany is a supplier and service partner for industries including shipping, agriculture, and construction. It has 800 employees, of which around 420 have traditionally accessed applications through a combination of Citrix XenApp and XenDesktop virtualized infrastructures.

The company wanted to transform its workplaces by upgrading the Citrix environments. This meant replacing its Linux-based thin clients, which came from multiple vendors and lacked compatibility with the latest Citrix software.

A trusted supplier

Kloska Group engaged with Dell, which it had worked with in the past. The IT team ran a proof of concept (POC) of Dell Wyse 5020 thin clients running Windows Embedded Standard 7. The team also trialled Dell Wyse Device Manager (WDM) as part of the POC. “The support of Dell during the POC of Dell Wyse 5020 thin clients was excellent”, says Bernd Helmerichs, head of IT services at Kloska Group.

66.6% faster access to virtual desktop

Today, Kloska Group is using the new Dell Wyse terminals for its workplace environments, which were introduced with the help of Dell Cloud Client-Computing Partner Elsner, which pre-configured the client devices for Kloska Group's IT team. Helmerichs says, “With Dell Wyse, which is 66.6 percent faster than the previous desktop, employees access our Citrix environment in just 40 seconds, and are now more efficient with dual-monitor support.” The plug-and-play approach, which enabled

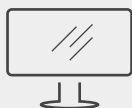
the clients to roll out the solution without specialist IT knowledge and no IT support, was crucial for the successful implementation.

40% easier to manage thin clients with WDM

Compared with the previous thin-client infrastructure, the IT team finds the Dell Wyse environment simpler to administer. “We save up to 40 percent on thin-client management with Dell Wyse Device Manager,” says Helmerichs.

90% more energy efficient

Kloska Group has standardised on Dell Wyse for connecting to the company's Citrix environments. Helmerichs comments, “Our IT is now more aligned with our wider environmental goals because the Dell Wyse thin clients are 90 percent more energy-efficient than PCs. What's more, the Dell Wyse devices have an additional four years of working life, helping us reduce costs and become a greener company.”



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