

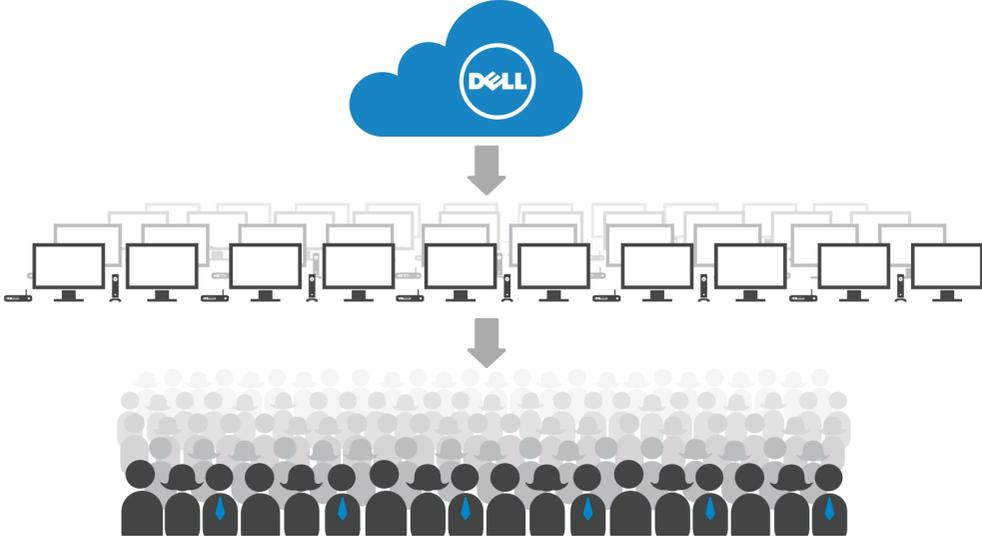
IRCEM Insurance

Underwriting the future

IRCEM, an insurance firm of 500 employees in France, took a big leap forward when it virtualized its data center.

Once they saw the reduced costs and improved productivity from server virtualization, the company was motivated to find efficiencies on the client side.

The answer: Desktop virtualization with an emphasis on three criteria: performance, ergonomics and ease of administration.



The challenges



Security risks

Insurance companies have to adhere to strict data security guidelines, and new European Union regulations impose even tighter security measures on the industry.



IT resources

Purchasing and maintaining desktops had placed a considerable strain on the IRCEM IT team.



Energy costs

Energy consumption by over 500 PCs strained financial resources.

The solution



Virtualization

IRCEM decided to virtualize its entire data center, **reducing costs and delivering more effective services for enhanced employee productivity.**



Dell Wyse deployment

The company chose Dell Wyse D50D thin clients and P25 zero clients over the competition after carefully weighing criteria based on **performance, ergonomics and ease of administration.**



Transforming the workplace

IRCEM sought to give its employees a more flexible work environment and quickly established a home-office program after realizing **staff could be more productive through the virtual desktop infrastructure.**

Successes



Stronger security

An internal audit demonstrated that **data was better protected with Dell Wyse** since information was kept safe in the data center, rather than stored locally.



Efficient rollout

Thin client deployment was **three times faster than a standard PC rollout.**



Lowered support costs

IRCEM should see **savings of 20%** over the next 5 years, as **third-party desktop support costs have been significantly reduced.**



Reduced energy usage

One PC uses as much energy as eight virtualized desktops, so IRCEM was able to **improve overhead and environmental impact.**



Employee satisfaction

Employee **feedback has been unanimously positive**, as staff cited a greater sense of freedom and reliability, leading to increased productivity.



Desktop optimization

IRCEM employees agreed that **less noise** from their desktops and the **extra office space** made for a more ideal workplace.