DELLEMC

DELL EMC
VDI COMPLETE SOLUTIONS
POWERED BY VMWARE HORIZON

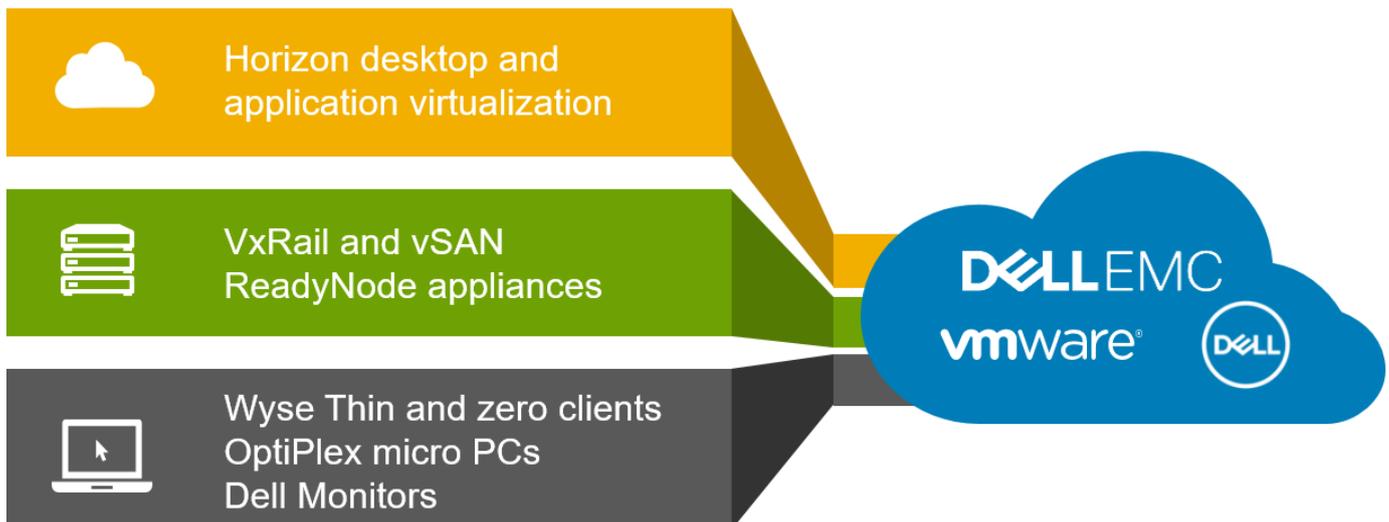## BREAKING DOWN THE BARRIERS FOR DESKTOP TRANSFORMATION

Desktop transformation initiatives often lead customers to look at desktop and application virtualization. However, until now customers looking to embrace these technologies have faced a number of hurdles, including;

- Significant up-front CapEx investments for storage, compute, and network infrastructure

- Long plan, design and procurement cycles

- High cost of adding additional capacity

- Difficulty delivering a consistent user experience across locations and devices

These hurdles have often caused desktop transformation initiatives to fail fast, but there is good news on the horizon. Dell EMC and VMware have come together to provide customers with a superior solution stack that will allow them to get started quicker than ever, with simple and cost-effective end to end VDI solutions.

DELL EMC VDI COMPLETE POWERED BY VMWARE HORIZON

VDI Complete is a series of end-to-end desktop and application virtualization solutions that feature a superior solution stack and exceptional total cost of ownership. The solutions are built on Dell EMC VxRail and vSAN ReadyNode appliances and leverage VMware Horizon virtual desktops and applications. Wyse thin and zero client, OptiPlex micro desktop solutions Dell monitors are also available as part of these solutions.

Horizon desktop and application virtualization

VxRail and vSAN ReadyNode appliances

Wyse Thin and zero clients
OptiPlex micro PCs
Dell Monitors

DELLEMC

vmware®

DELL

DELL EMC

95%
Faster initiation for
1st VxRail appliance

47%
Faster to provision 10
desktop VMs

96%
Faster to add a new
appliance

SUPERIOR END-TO-END VDI SOLUTIONS THAT ARE COMPLETE, FAST AND SIMPLE

Simply plug in, power up, and provision quickly and reduce the time needed to plan, design, and scale your virtual desktop and application environment. VDI Complete solutions come with powerful management tools that allow you to get up and running faster and help streamline your day-to-day operations. All of your infrastructure including VMware vSphere and vSAN comes pre-loaded and pre-installed to speed user onboarding. VDI Complete also features JMP technologies from VMware (including Instant Clones, App Volumes and User Environment Manager) to allow you to create and destroy fully customized desktops in seconds. Experience no hassle, zero downtime updates for your desktop, apps and infrastructure. Finally, enjoy a rich secure end user experience across most network conditions, powered by Dell's industry leading Wyse thin clients and OptiPlex desktops. Virtualized graphics are available with NVIDIA GRID technology to further improve on that enhanced end user experience on the expanded series.

	BUILD with Validated Solutions on Dell EMC vSAN ReadyNode		BUY Turn-key Solutions on Dell EMC VxRail		
Configuration	Essentials*†	Expanded*	Essentials*	Expanded*	Starter*
	ENTERPRISE/ COMMERCIAL- Large footprint				*SMB- Small footprint*
Hardware	PowerEdge R630 •2 x Intel 2660 processors •384 GB RAM •1 x 800GB SSD •6 x 2TB HDD •3 Nodes •Standard 3 Year Support	PowerEdge R730 •2 x Intel 2698 processors •512 GB RAM •2 x 800GB SSD •12 x 2TB HDD •4 Nodes •Standard 3 Year Support	VxRail E Series •2 x Intel 2660 processors •384 GB RAM •2 x 800GB SSD •4 x 2TB HDD •3 Nodes •Standard 3 Year Support	VxRail V Series •2 x Intel 2698 processors •512 GB RAM •2 x 800GB SSD •6 x 2TB HDD •4 Nodes •Standard 3 Year Support	VxRail E Series •1 x Intel 2609 processors •128 GB RAM •1 x 400GB SSD •2 x 2TB HDD •3 Nodes •Standard 1 Year Support
Horizon Software (Dell OEM Products)	VMware Horizon Advanced Edition •Named user licensing •Standard 3 Year Support	VMware Horizon Enterprise Edition •Named user licensing •Standard 3 Year Support	VMware Horizon Advanced Edition •Named user licensing •Standard 3 Year Support	VMware Horizon Enterprise Edition •Named user licensing •Standard 3 Year Support	VMware Horizon Advanced Edition •Named user licensing •Standard 3 Year Support
Price/ Month** (varies with total # of users)	Starting at **$8 per user** [price assumes 600 users]	Starting at **$13 per user** [price assumes 800 users]	Starting at **$12 per user** [price assumes 600 users]	Starting at **$18 per user** [price assumes 800 users]	Starting at **$16 per user** [price assumes 125 users]
Endpoint Add-on Price/month	Wyse 3040 Thin Client - **$6**/user/month (ThinOS) Wyse 3030 Thin Client - **$9**/user/month (Windows) Wyse 5060 Thin Client - **$11**/user/month (Windows 10) OptiPlex 3050 i3-7100T;4GB;500GB - **$12**/user/month (Windows 10) OptiPlex 5050 i5-7500T; 8GB; 500GB - **$17**/user/month (Windows 10) Dell 24" Monitor E2417H - **$5**/user/month Dell 24" Monitor P2417H - **$7**/user/month PCaaS Options				

EXCEPTIONAL TOTAL-COST-OF-OWNERSHIP (TCO) ALLOWS YOU TO START AND MANAGE FOR LESS

You can get started with these new all-in-one on premises configurations for as low as $8 per user per month** †. Additionally, take advantage of Dell EMC's Flexible Consumption Model with payment solutions available through Dell Financial Services** to best meet your budget needs. And enjoy significant savings on end-to-end solutions (infrastructure, software and endpoints) versus buying a-la-carte.

What's more, with VDI Complete you have the ability to build or buy your optimized solution. "Build" allows you to customize your solution by leveraging Dell EMC vSAN ReadyNodes with VMware Horizon and Dell endpoints to tailor your bill of

materials to best meet the needs of your organization. With "buy" you can take advantage of Dell EMC VxRail hyper-converged appliance together with VMware Horizon virtual desktops and apps and Dell thin clients in a pre-configured, highly-integrated solution that is optimized to deliver enhanced performance, unbeatable simplicity and improved ROI.

Regardless of whether you build or buy, with VDI Complete, you can start small and predictably pay as you grow.

SIMPLIFIED SALES AND SUPPORT MODEL: ONE COMPANY TO CALL TO MAKE FOR YOUR PURCHASE, PAYMENT AND SUPPORT

Simply buy these solutions from a single vendor – Dell EMC. VDI Complete solutions are fully supported end-to-end by Dell EMC ProSupport to give you a low-risk way to get the help you need, every step of the way. With over 30 years of serving customers of all sizes across the globe with desktop and application virtualization solutions, Dell EMC has the expertise, knowledge and resources to make your deployment a success. Why make five phone calls to support your end user computing environment—when you can simply call one company? Our VDI Complete powered by Horizon is your one stop shop to a better path forward with desktop and application virtualization.

GET STARTED TODAY

Contact your Dell EMC, Dell or VMware representative today or visit www.Dell.com/vdicompletesolutions to discover how Dell EMC can help you with all-in-one VDI solutions powered by Horizon.